# Ryden

## Industrial Property Focus Q1 2019

#### **East Scotland**

INDUSTRIAL TAKE UP & DEALS



235,569 (lease)

**79,188** (sales)

Industrial floor space transacted in **sq ft** 



53 deals (lease)

**8 letting deals** completed over 10,000 sq ft

6 deals (sales)

#### TOTAL SUPPLY & VACANCY RATE

Total supply **66,084,785** sq ft

Vacancy rate 3.9%

#### PRIME HEADLINE RENTS



£10 TRADE PARKS £8 INDUSTRIAL UNITS per sq ft

#### INVESTMENT DEALS IN EDINBURGH



Investment deal over £1m

100% on Q1 2018



£15m

Amount transacted in deals over £1m

#### PRIME INVESTMENT YIELD KEY INVESTMENT DEAL

5.75%





Seven Hills Business Park, Sighthill, Edinburgh.

Forward funding of 76,000 sq ft industrial/trade counter development plus 47,000 sq ft of existing accommodation leased to Amazon, Napier University and Historic Environment Scotland.

Acquired by UBS Asset Management for c.£15m.

### KEY EAST SCOTLAND INDUSTRIAL DEALS



38 Mill Road Industrial Estate, Linlithgow

Unit F Queen Anne Drive, Newbridge

Unit 1 East Telferton Industrial Estate, Edinburgh

33,500 sq ft Sold to SRA Ventures Ltd.

27,500 sq ft

Let to R Drummond Carriers Ltd.

8,623 sq ft

Let to Dignity Funerals Ltd.

"Despite reporting a steady end to 2018, there was a fall in new enquiries and an increase on existing enquiries being put on hold over the same period.

On a more positive note, we have witnessed a significant increase in enguiry and transactional levels for Q1 2019. There continues to be a severe shortage of well located distribution sites for last mile delivery and trade counter operators to service city centre locations which remains challenging to

satisfy. This shortage will continue to drive rental growth within the prime sectors.

More encouragingly there is now over 300,000 sq ft of committed speculative development in East Central Scotland due to complete Q2/Q3 2019 with strong enquiry levels and anticipated pre-lettings."

Alan Herriot, Partner, Ryden

#### FAST SCOTI AND INDUSTRIAL AGENCY AND INVESTMENT TEAM



Neil McAllister Partner neil.mcallister@ryden.co.uk 0131 473 3212



Alan Herriot Partner alan.herriot@ryden.co.uk 0131 473 3382



Cameron Whyte Senior Surveyor cameron.whyte@ryden.co.uk 0131 473 3230



Ford Swanson Investment Partner ford.swanson@ryden.co.uk 0131 473 3236

#### **ABOUT US**

Ryden is the largest independent commercial property advisor headquartered in Scotland with 44 partners and 110 staff across offices in Edinburgh, Glasgow, Aberdeen, Leeds, London and Manchester.

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